Fire & Gas Protection, Suppression, Monitoring, Detection, and Alarm - Located in the Southern Region, US

GENERATIONAL GROUP

#66732

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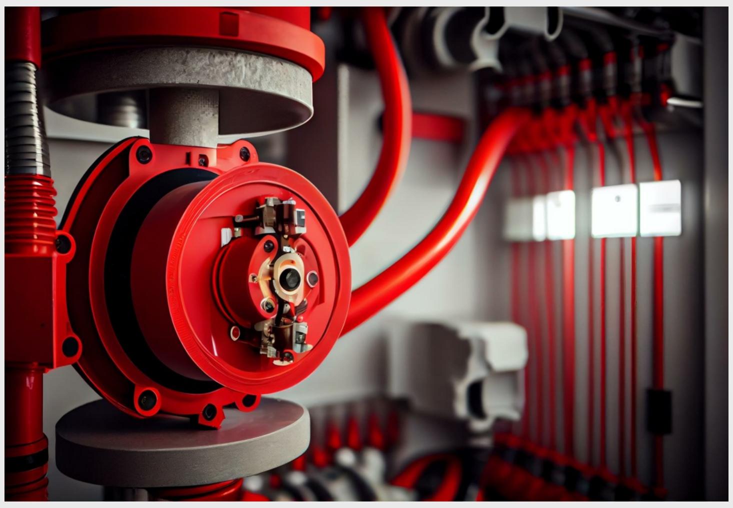
2023 Revenue Est.
$8,000,000

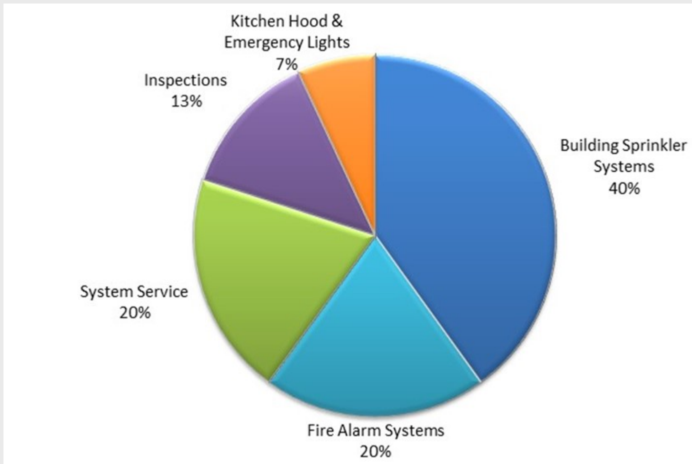
2023 EBITDA Est.
$1,600,000+

BUSINESS HIGHLIGHTS

The Company provides customers with system integration solutions and products in four main areas: fire and gas detection, fire and gas alarm notification, fire protection and suppression for major petroleum-based clients in the Southern region of the US. The Company has established a series of alliances and partnerships with high caliber product manufacturers and service providers, and through each of these relationships, it can deliver the high level of quality that customers demand, operating 365 days a year, making technicians available for emergency situations 24 hours a day, every day.



2021 Revenue Mix



COMPANY STATS

Over 20 yrs of operations

15 large active clients

22 FT & 1 PT employees

GROWTH OPPORTUNITY

Integrated Security Solutions

Develop Sales/Marketing

Develop New Strategic Partnerships

INVESTMENT APPEAL

- **Strong Historical Sales Growth:** Historical sales have grown from $4,600,000 in 2019 to over $6,400,000 in the fiscal year ending December 31, 2021, representing a compound annual growth rate of 27.7%. Sales have grown consistently year over year in the historical period. The Company is tracking for $7,500,000 for 2022 as of December 2022.
- **Excellent Operations and Company Structure:** The Company has been built and managed by a very talented individual with high business acumen, with an MBA, over 40 years of experience in life safety systems and senior management experience in a blue chip Company in the industry prior to forming this Company.
- **Proprietary Expertise:** In addition to the principals' extensive industry experience, many key employees have significant industry and product knowledge.
- **Diversified Customer Industries:** The Company maintains a loyal client base within multiple industries, which includes oil, government, commercial real estate, and education. Operating within multiple industries helps ensure the Company will not be significantly impacted during a slow down within a single industry.

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THE M&A ADVISOR
INVESTMENT BANK OF THE YEAR
2016 - 2017 - 2018

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