

Industry Leading Distributor, Servicer and Installer of Fuel Dispensing Equipment Midwestern U.S. Operations

Business Summary

Our Client is a privately-owned distributor, servicer and installer of fuel dispensing equipment. The company provides full service to all brands of fuel dispensing equipment. The Company's excellent industry reputation and local brand awareness has established it as the preeminent servicer and installer of fuel dispensing equipment in its region. It has high quality processes that puts it in strong position to scale.

2021 Revenue*
\$37,823,000

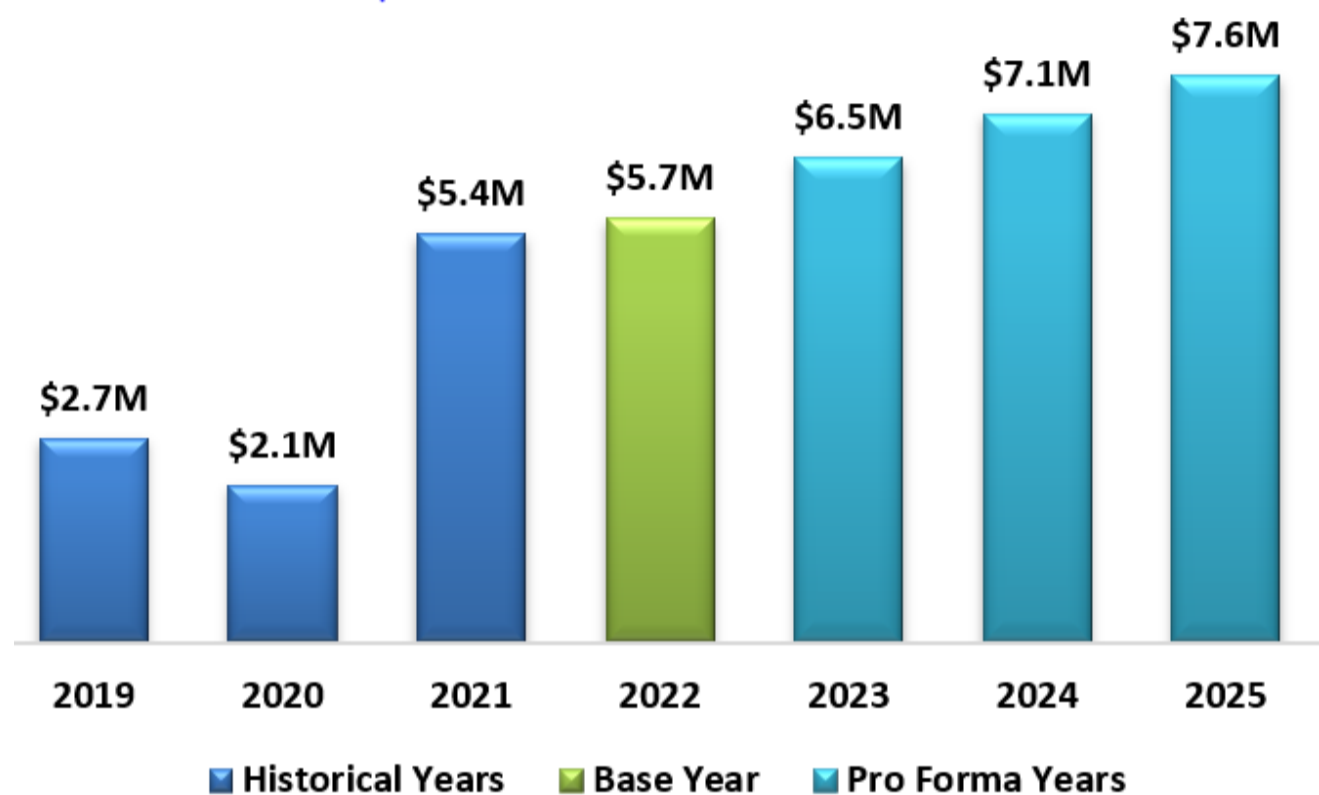
2021 EBITDA *
\$5,473,000

2022 Proj. Revenue*
\$41,000,000

2022 Proj. EBITDA *
\$5,700,000

*Sept. Fiscal Year-end

Historical & Pro Forma EBITDA



Additional Company Info

- **Strong Growth Opportunities**
- **Digitized processes**
- **Documented Systems and Procedures**
- **Replacement management in place**
- **High-Caliber and High-Tenured Staff**

INVESTMENT APPEAL

- The Company's investment in machinery and labor allows it to operate when its competitors can not, and has such efficient procedures that it always maintains a quality and satisfied customer, which generates consistent recurring revenue.
- While its competitors have some of the same basic capabilities as the Company, they lack the quality of work, exceptional reliability, and, of course, the safe and efficient capabilities of its offering. The Company has established itself as the leading provider of this particularly in-demand service across the region it operates

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