

2023 Revenue
\$93,000,000
(29.2% growth)

2023 EBITDA
\$12,500,000
(13.4% of revenue)

BUSINESS HIGHLIGHTS

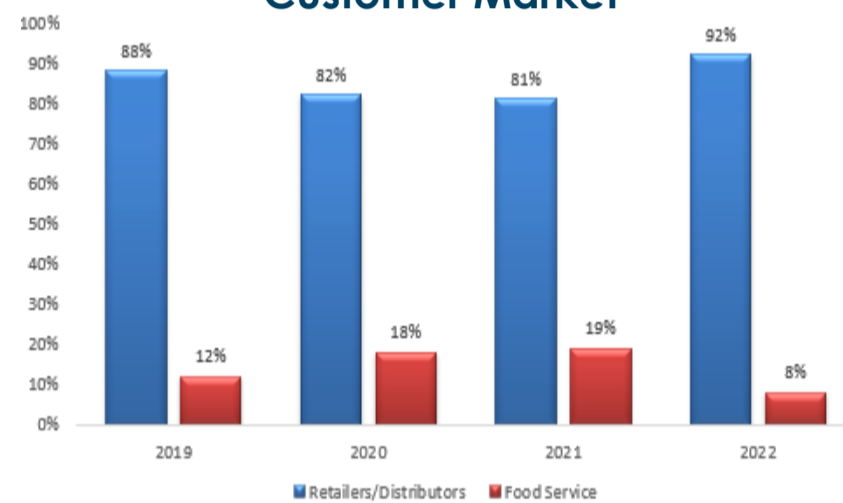
The Subject is an importer and wholesaler of both grocery and food service products. The Company sells an array of product lines and brands it either owns or for which it has exclusive distribution rights. The Company also sells a corn flour brand owned by a partner and holds partial ownership in a food manufacturing plant in Mexico. The Company serves retailers, distributors, and food service providers throughout the continental United States and Mexico. The Companies clients include some of the largest grocery stores in the United States.

The Company operates out of two leased facilities (24,000 sq. ft. and 30,000 sq. ft.) located in Southern US near the heart of one the nation's fastest growing metroplexes.

Historical Revenue Growth



Customer Market



COMPANY STATS

- > Over 22 yrs. of operations
- > 54,000 Sq. Ft. Footprint
- > 21 FT & 1 PT employees
- > 100+ Active Clients
- > 100% Repeat Business
- > B2B & B2C Customer Markets
- > LLC Corporate Structure
- > Low CapEx Requirements

GROWTH OPPORTUNITY

- > Expand to other large Retail, C-Store, and Club outlets
- > Expand manufacturing capacity to match demand
- > Leverage National/ International relationships

INVESTMENT APPEAL

- **Recession-Resistant Industry** — The Company works with basic and high demand ingredients, food and drinks. The essential grocery industry has proven to be mostly recession-resistant, which allows the Company to operate without being materially affected by the economic cycles.
- **Scalable Operation** — The Company can easily scale its business model and cultivate more recurring customers by increasing distribution channels, cross-sell across current channels, and increase capacity to meet growing demand.
- **Top Tier Blue-Chip Clients** — Some of the Company's customers include some of the largest international grocery chains including Walmart and Aldis and the rest are comprised of well-established and highly recognized national and regional chains.
- **Trademarks** — The Company owns and controls several trademarks for its food and drink product lines which have significantly grown in popularity over the recent years. The Company has a wide assortment of items within these product lines.
- **Strong Historical Sales and Earnings Growth** — Historical sales have grown in each year from approximately \$26,034,000 in 2019 to \$71,967,000 in 2022, representing a **CAGR of 40.4%**. Earnings (EBITDA) has similarly grown from \$1,600,000 in 2019 to \$8,203,000 in 2022, representing a **CAGR of 72.4%**.

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