

AVAILABLE FOR ACQUISITION

Premier Roofing & Solar Contractor

Dominant Market Position in a Growing Market

U.S. Region
Southwest

2021 Est. Revenue
\$73,000,000

2021 Est. EBTIDA
\$9,595,000



The Company is the largest roofing contractor in a very strong market. It has earned its leading position by offering top-rated, high-quality materials; providing excellent project management and client service; and employing the most experienced people in the trade. As a one-stop shop for everything roofing related, the Company installs new roofing and solar systems; performs re-roof work and repairs; and installs skylights, gutters, insulation, and specialty roof and deck coatings. In-house sheet metal fabrication capabilities enable the Company to produce its own roofing components and seamless gutters, giving it greater control over product quality and project management. The Company's long-tenured management team works closely with the region's leading home builders (80% of revenue), as well as commercial property clients and individual homeowners (20%).

Investment Considerations:

Dominant Market Position in SMSA: This decades-old business enjoys high name recognition and an excellent reputation, giving it a competitive edge as the leading roofing contractor in its market.

Prestigious Builder Clients: The Company's clients are the Who's Who of residential builders. The prestigious list includes Pardee, Lennar, Meritage, Pulte, Woodside, Richmond American, Pinnacle, DR Horton, and Toll Brothers, among others.

No Owner Dependency: The long-tenured Management Team consists of all key management positions from General Manager through the supervisory levels.

Complete Management Control: The Company's sophisticated software system tracks every aspect of operations from project start to completion. It provides the necessary control, support, and data to ensure optimum efficiency for each project and the Company as a whole.

Steady Sales Growth and Rising Profitability: The Company's revenue has increased at a very manageable 4% to 9% per year and the profitability has also risen as a result of size efficiencies and further attention to margins.

Audited Financial Statements: The Company's consolidated financial statements have been audited by an outside accounting firm.



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