

Leading Automotive Dealership

Eastern U.S. Operations

BUSINESS HIGHLIGHTS

2021 Revenue
\$68,450,000

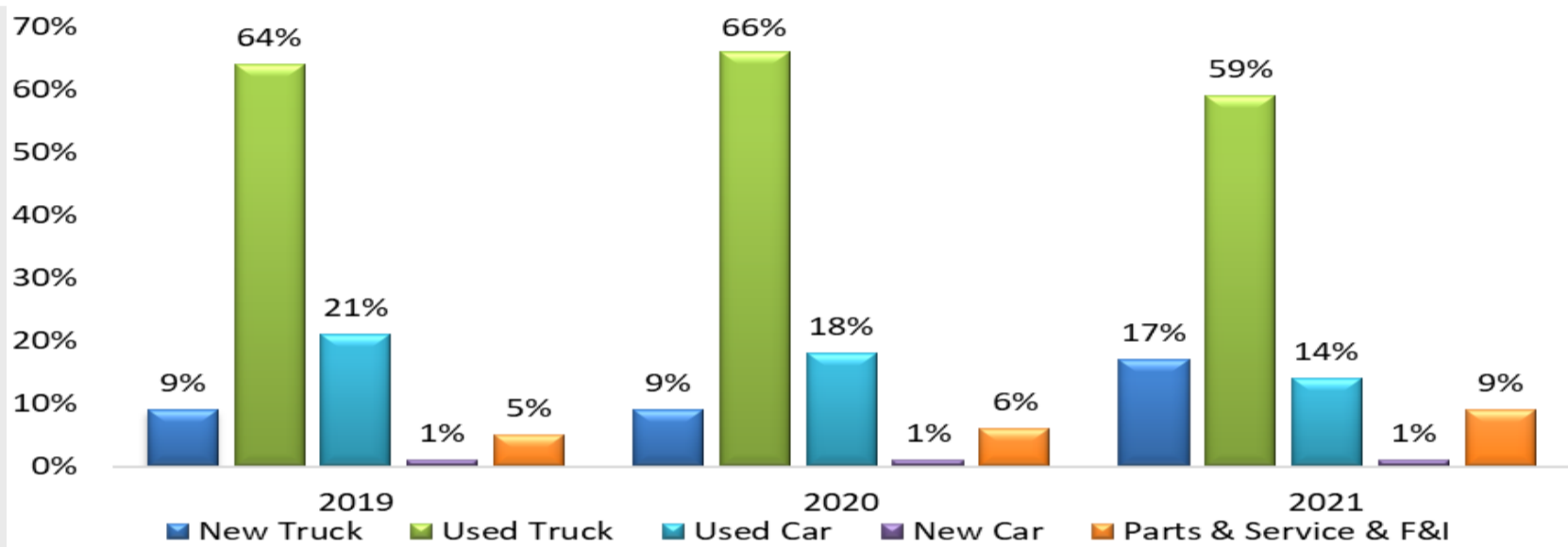
2021 EBITDA
\$6,808,000

The Company is an automotive dealership representing **Ford** and is **one of the leading volume dealerships in the region.**

The Company is well-positioned in a region that is **experiencing significant economic growth**, in one of the wealthiest counties in the region

The Company's reputation and local brand awareness has established it as the **preeminent Ford dealership in the region.**

Revenue Mix



Additional Company Info

36,000 Square Foot Facility

87 Full-Time Employees

Outstanding Online Marketing

Growth Opportunities

Expand Service Capabilities

Acquire Additional Dealership

Additional Marketing

Expand Online Presence

INVESTMENT APPEAL

- **Strong Sales Growth** — Ownership estimates revenues to increase by 6.6% in 2022 based on current year revenue trends
- **Superior Name and Reputation** — The Company has developed an excellent reputation within the region during its existence, which is reflected in the **repeat business realized.**
- **Exclusive Location** — The Company's physical location is ideal for marketing to potential and existing vehicle owners.
- **Excellent Brand Awareness** — The Company is the **preeminent Ford dealership in its region.** With quality service and customer satisfaction a top priority, the referral base continues to climb.
- **Efficient Process** — The dealership developed a cutting-edge proprietary system, for the digital paperwork delivery on vehicles, streamlining the process both for the customer and dealership while protecting the dealership from compliance regulations.

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