

# Turn-Key Apartment, Senior Living, and Student Housing Contractor

## Southern US Operations

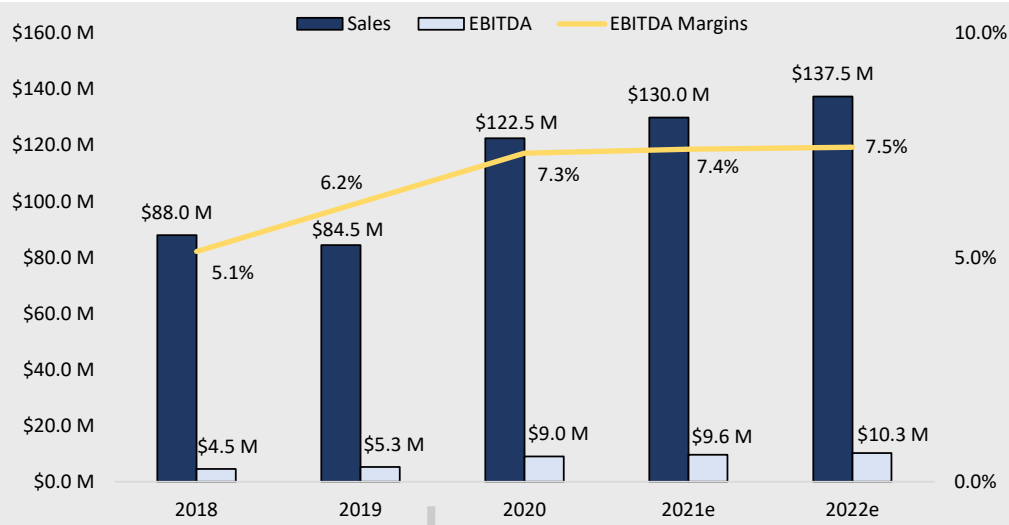
### BUSINESS HIGHLIGHTS

A leading regional general contractor, with a **specialty in building apartments, senior living, and student housing**. It is fully turn-key and services include pre-construction (design), construction, and post construction.

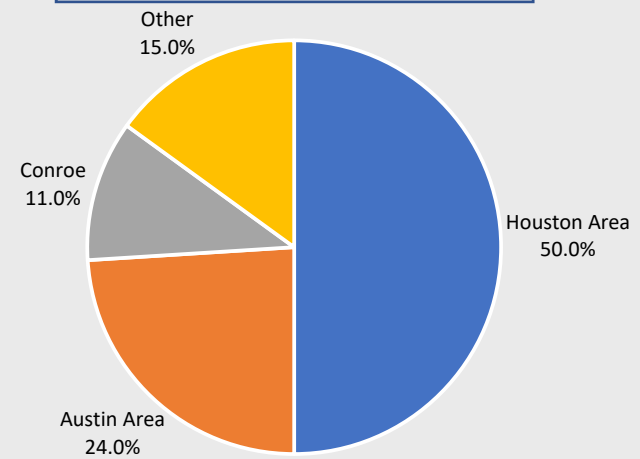
In the Company's 40+ years, it's been responsible for the development of **35,000+ apartment units, spread across the US, equating to \$2 billion worth of work**. It is supported by **27 employees** distributed among departments **facilitating seamless operations and maximizing asset utility**.

2020 Revenue Act.  
**\$122,500,000**

2020 EBITDA Act.  
**\$9,000,000**



2020 Geographic Markets as % of Sales



### Additional Company Info

40+ Years of Service

27 Total Employees (Full-Time)

Founder Owned

Limited Liability Company

Developed 35k Apartment Units

### Key Figures

2021 Backlog: \$112M

# of Active Accounts: 10 projects

Average Project Size: 225 unit apartments

Projects Started in 2021: 7 - 8

### INVESTMENT APPEAL

- Historical Sales Growth:** Historical sales have grown from \$87,959,000 in 2018 to \$122,549,000 in the fiscal year ending December 31, 2020, representing a compound annual growth rate of 18%.
- Strong Earnings:** The Company has consistently maintained an EBITDA above \$4,500,000 and has reached nearly \$9,000,000 in the historical period. EBITDA as a percentage of sales is strong when compared to companies in the same industry.
- Superior Name and Reputation:** The Company's history of completing a substantial amount of work in its region and throughout the US has translated into significant brand awareness, dependable supplier relationships, and a long tenured employee base.
- Safety:** The Company takes each employee's and partner subcontractor's health seriously, which has led to a great safety rating. The Company's safety commitment includes holding weekly, documented meetings with all job site employees (including subcontractors).

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