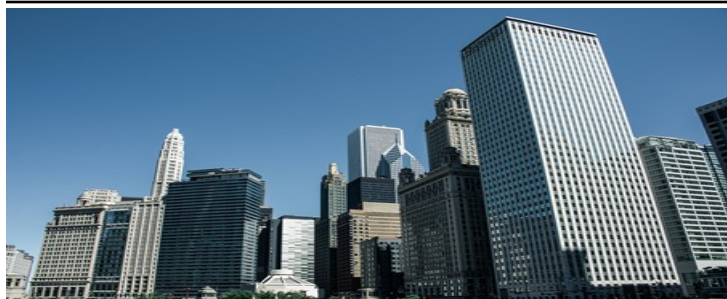


# Well-Established International Architectural & Planning Firm

Headquartered in Washington, D.C. & India



2019 Revenue \$20.6 million | 2019 EBITDA \$5.0 million



The Company is a global, award-winning architectural and planning firm known for creating environments that enhance communities and commerce throughout the world. It's unique talents and experience with cultural geographies, communities, traditions and values make it a preferred choice amongst leaders for national and International projects.

The Company generates 100% revenue from various services in the architectural industry. Services include: architectural design, site planning and master, construction administration/observation, economic analyses & business, and interior design to name a few. The Company is able to successfully complete projects with complex concepts due to the commitment and understanding of each client and their vision. The Company is well-established for future growth and success.

## Investment Considerations

- **Strong Historical Sales Growth:** Revenue for 2017 and 2018 was \$13.4 million and \$16.3 million; 2019 estimated to reach \$20.6 million
- **Strong Earnings:** Each year the Company generated strong earnings through efficient business operations and increased revenue through a steady supply of high margin opportunities
- **Backlog and Pipeline:** Backlog as of August 2019 is \$19.0 million with an additional pipeline of \$34.5 million

For more information, please sign the [Confidentiality Agreement](#)

Julie Sandoval, Senior Managing Director M&A

Tel: (678) 646-6704 Fax: (972) 392-8581

Email: [jsandoval@generational.com](mailto:jsandoval@generational.com)

**Client #63310**

[www.GenEquityCo.com](http://www.GenEquityCo.com) | [www.DealForce.com](http://www.DealForce.com)

DISCLAIMER: All information contained in this document has been provided by the subject company to Generational Equity and while believed to be correct has not been verified. Accordingly, Generational Equity makes no representations or warranties as to accuracy and truthfulness of such information. The recipient hereof acknowledges that Generational Equity shall not be liable for any loss or injury suffered by said recipient in any way connected to the delivery by Generational Equity of this document. At all times Generational Equity and its affiliate network members is an agent for the seller and not for the buyer. **Generational Equity's fees are paid by the seller.**