

**REVENUE / EBITDA**
**\$24.0M**

2020 Revenue

**\$3.0M**

2020 EBITDA

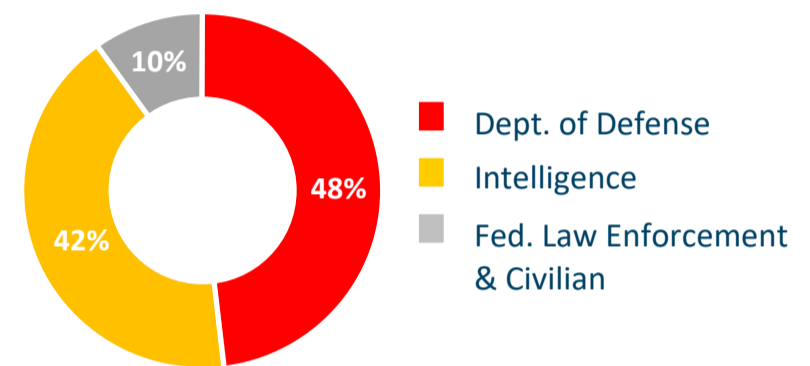
**BUSINESS HIGHLIGHTS**

An Intelligence Community (IC) customer recently awarded the Company a nearly \$100 Million, 5-year, prime contract to design and build a private cloud solution to serve as an on-demand marketplace platform, sharing services across the IC supporting analysts and warfighters.

The Company enables defense, national security, and federal law enforcement clients to expand, improve, and strengthen critical IT infrastructure and mission system capabilities within the Tier III - IV Enterprise IT Operations and Cyber Security domains. Their project portfolio includes the customization and delivery of optimized cloud computing, data center operations and migration, enterprise architecture, scientific research and analyses, and cyber security solutions.

Strategically positioned in the GovCon space with key IDIQ contracts, process maturity certifications, a Top Secret facilities clearance and a >\$120M contract backlog, this company can rapidly scale as a platform or augment a larger corporate division.

**ACTIVE CLIENTS**





**2020 CLIENT MARKETS BY REVENUE**

**REVENUE GROWTH**

 2017 - 2019      20% CAGR  
 2019 - 2020      65% CAGR

**CONTRACT BACKLOG**

 \$120M+ in contracted revenue to 2025  
 \$100B in IDIQs extending to 2028

**VALUE PROPOSITION**

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**Transformational Technology:** Designs, builds and manages secure cloud environments, enabling customers to deploy advanced integrated technologies for large-format data management and secure communications; optimizes and secures Internet of Things (IoT) technologies for Celestial Navigation, Earth Orientation and Network Time Services.
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**Clearance and Certifications:** Top Secret facility clearance, DCAA audit, 3 ISO Certifications and CMMI assessed at L2-SVC attest to: 1) best-in-class solutions delivery; 2) proven corporate maturity; and 3) stability & credentials to penetrate preferred, cleared contracting spaces.
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**Lean, Efficient, Scalable Infrastructure:** Backoffice efficiencies through cloud-hosted processes allow for rapid proposal submission and resource scalability while maintaining low fixed overhead. Corporate-wide access to information is enabled through Office 365, SharePoint, and web-based payroll and timecards.
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**Incumbent Advantage:** The Company enjoys the economic resilience of a successful, 20-year incumbent government contractor and is structured to capitalize on privileged access to contracts while navigating the competitive landscape with a high degree of operational agility.

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