

# AVAILABLE FOR ACQUISITION

## Heavy Construction Earthwork Contractor

Offering the Latest-Technology in a Strong Geographic Market

**U.S. Region**  
Mountain

**2021 Est. Revenue**  
\$32,900,000

**2021 Est. EBITDA**  
\$8,698,000



The Company is a full-service heavy construction contractor specializing in highly accurate earthwork, site improvements, and underground utilities. Comprehensive services include, but are not limited to, excavating, clearing, hauling, grading, aggregate surfacing, storm drainage, utility improvements, soil stabilization, and wetland construction. The Company targets all market segments and project types, from municipal, recreational, and educational, to residential, commercial, and industrial, in this attractive Rocky Mountain market. The Company maintains a customer base of approximately 150 developers, builders, general contractors, and engineering firms.

### **Investment Considerations:**

**Decades-Old Family Business:** The Company and its predecessor companies have been moving dirt for several decades. In the past decade alone, the Company has moved millions of cubic yards of dirt as the growth of its market took off.

**Sophisticated Technology:** The Company is well known for its use of the latest technology to complete projects more accurately and efficiently than the competition. It has spent millions of dollars upgrading its machinery to operate in an environmentally sensitive manner.

**Experienced Management Team:** The Company has developed a strong management team. Staff members are some of the most experienced in the industry. The management team plays an integral role in the ongoing success and growth of the Company.

**Diverse Project Experience:** The Company's experience is as diverse as there are project types. A cross section of earthwork includes multi-family residential, water reservoirs, golf courses, highways, schools, masterplan communities, as well as Corp of Engineer projects.

**Strong Sales Growth:** In the wake of robust construction activity in its market, the Company's sales increased from \$17,564,000 in 2018 to \$31,907,000 in 2020, representing a compound annual growth rate of 34.8%.



Frederick T. Zweifel, Sr. Managing Director  
(972) 232-1109 | [fzweifel@generational.com](mailto:fzweifel@generational.com)

Client # 62572  
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