

2022 Sales
Est.
\$27,600,000

2022 EBITDA
Est.
\$5,254,000

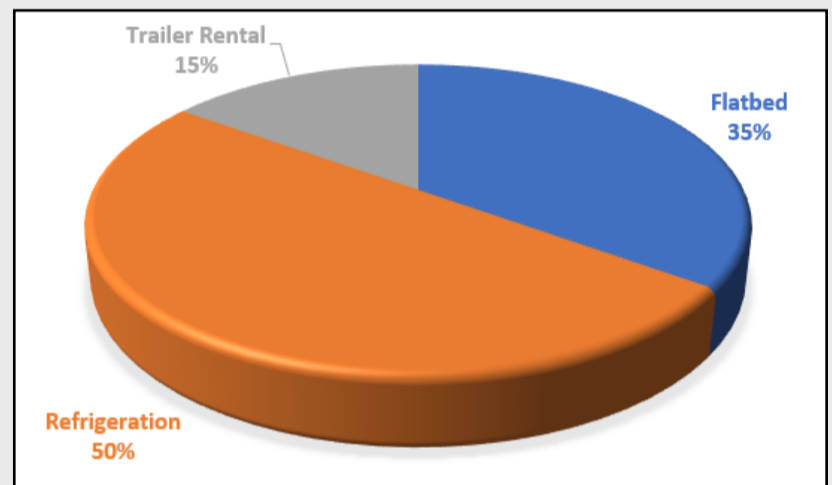
BUSINESS HIGHLIGHTS

The Company is a full truckload and LTL carrier, specializing in refrigerated or climate controlled freight; and flatbed services, applicable to special equipment or atypical shape/sized loads.

As of 2021, the Company owns or leases 74 power units and 80 trailers, and also utilizes 5 independent contractor operators with their own equipment. The Company has a 24/7 operation, supported by the Company's team of 18 dispatchers, who operate remotely, actively negotiating or tracking loads throughout the country.



2021 Revenue Sources



COMPANY STATS

300+ active accounts

39 Employees

74 Drivers - Contractors

GROWTH OPPORTUNITY

Market Expansion

Increased Fleet

Increased Marketing

INVESTMENT APPEAL

- **Niche:** The Company focuses on specialty commodity transport, either flatbed for atypical load sizes, or specialized equipment; or refrigerated goods, both of which command higher pricing than general freight. Although the Company also hauls general freight, it has constantly built capacity to serve these specialized markets, maintaining favorable margins.
- **Streamlined Operations and Company Structure:** The Company has a well-trained dispatch staff, significantly reducing operating costs; and has made efficient use of system software and equipment, resulting in a streamlined operational model that will support future growth.
- **Diversified Customer Base:** No customer accounted for more than 5% of total revenue in any year. The Company actively works with a growing base of 250+ brokers and logistics companies. The diversified customer base ensures that revenues are not adversely affected by any one customer or group of customers.

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