

Location:
Alberta

2026 Est. Revenue
\$2,750,000

2026 Est. EBITDA
\$208,000

BUSINESS HIGHLIGHTS

This outstanding acquisition opportunity is for a privately held manufacturer and distributor of measurement and control equipment serving oil & gas, petrochemical, and process markets. The company provides instruments for flow, pressure, and temperature monitoring, plus repair, calibration, and parts support for multiple brands of recording equipment. It also distributes complementary oilfield products for selected OEMs, supporting customers across North America and key international markets.



INVESTMENT APPEAL

- **Superior Name and Reputation** — The Company enjoys a long-standing reputation for quality products and services, technical expertise, dependability, and responsive customer support. The Company's reputation is built on decades of industry experience and ethical business practices. The majority of business is from repeat customers and referrals.
- **Diversified Customer Base** — The Company serves over 200 active/recurring customers, with no significant customer concentration. This diversified base helps ensure the Company is not significantly impacted by the loss of a single account.
- **Scalable Operations** — The Company-owned facility and well-maintained equipment base provide capacity for future growth with minimal additional capital investment required.
- **Compiled Financial Statements** — The Company uses financial statements compiled by an outside accounting firm. Over the historical period, the firm has found no material defect in the Company's financials.

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