

BUSINESS HIGHLIGHTS:

This company is a privately-owned full-service general contractor with over two decades of successful operations, offering specialized services across multiple sectors. The company's expertise encompasses Low-Income Housing Tax Credit (LIHTC) projects, multifamily renovations, and disaster recovery, making the Company a versatile and reliable partner in the construction industry. With a presence spanning 34 states, the company has been recognized for its entrepreneurial spirit. Management's commitment to excellence, combined with an innovative approach, positions the Company as a leading contractor for both multifamily and commercial projects. Whether it's affordable housing, disaster services, or renovations, the company delivers quality, transparency, and efficiency in every project.

Revenue Est.
2023:\$101,640,000
2024:\$121,600,000

2024 EBITDA Est.
2023:\$9,962,000
2024:\$12,172,000



COMPANY STATS:

- > 85% Repeat Business
- > 300+ Active Accounts
- > 73 FT Employees
- > Over 20 years of Experience
- > Limited Liability Comp

GROWTH OPPORTUNITY:

- > Expansion of LIHTC Presence
- > Increase Disaster Recovery Services
- > Expand Green & Sustainable Construction

INVESTMENT APPEAL:

- **Strong Bonding:** This Company has a high bonding capacity due to its proven track record of finishing projects within project requirements, having a skilled and experienced workforce, and having strong financials. Total bonding capacity is \$500 million with single project bonding currently at \$25 million.
- **Multi-State Reach:** The Company serves clients nationwide, which helps to decrease risks and exposure related to any one state or region.
- **Superior Name and Reputation:** The Company enjoys a long-standing reputation for the quality of its services, expertise, dependability, and superior customer support. The Company's reputation in the industry is the result of conducting business with a philosophy that is supported by professionals, principals, values, and ethics. As a result, the majority of the business is from repeat business and referrals.
- **Strong Client Relationships:** The Company is proud of its strong ties to clients and its reputation for quality work and client service. Evidence of these relationships is shown in the 85% rate of repeat business. The Company's top five clients have been working with the Company from a minimum of 2 years to a high of 9 years.
- **Management Will Remain through Transition:** The officers are willing to remain through the transition period, and would entertain remaining with new management for a longer period of time on a consultancy basis. Additionally, all key employees will be available to remain with new ownership beyond the sale of the Company.

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