

Location: Colorado

2023 Est. Revenue

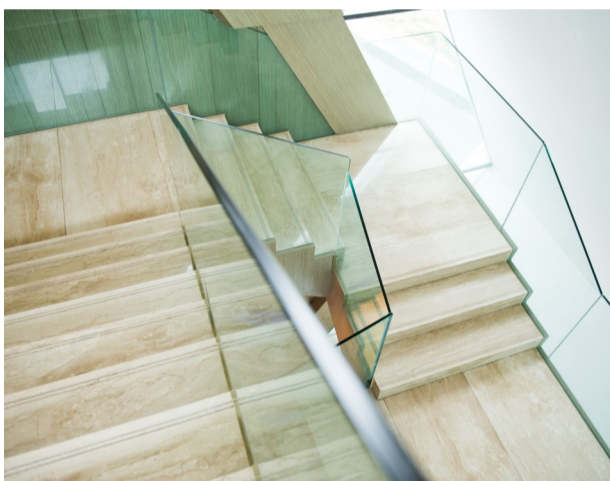
\$32,500,000

2023 Est. EBITDA

\$7,849,000

BUSINESS HIGHLIGHTS

This outstanding acquisition opportunity is for a cut stone fabricator and installer specializing in quartz, granite and other natural stone. The Company works with a variety of clients including in production (63% of 2022 revenue), commercial (16%), multifamily projects (12%), and retail (9%). The Company has an excellent reputation in the industry with a client base of 125+ active accounts with a 95% rate of repeat business.



INVESTMENT APPEAL

- **Superior Name and Reputation** — The Company enjoys a long-standing reputation for the quality of its products and services, expertise, dependability, and superior customer support.
- **Documented Systems and Procedures** — Planning, fabrication, operations, crew management, and project installation have been refined over the Company's many years in business, resulting in a very efficient platform that can be leveraged to springboard future growth.
- **Established Blue-Chip Clients** — The Company works with several well-known, established and reputable companies. The lengths of these relationships are extensive, ranging over a decade.
- **High Barriers-to-Entry** — Between building a plant, purchasing equipment and high wages for start-up costs, the barriers to entry in this market are high.
- **Strong Historical Sales Growth** — Historical sales have grown from \$17.4 million in 2020 to \$30.0 million in 2022, representing a compound annual growth rate of 31.2%. Sales have grown consistently year over year in the historical period.

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