

2023 Revenue  
Est.  
**\$18,900,000**

2023 EBITDA  
Est.  
**\$6,573,000**

2023 Cashflow  
Est.  
**\$7,013,000**

### BUSINESS HIGHLIGHTS:

This company provides comprehensive and compassionate care for people dealing with specific medical challenges. The Company's team of specialized medical experts and ancillary staff work together to provide the highest quality of care for our patients. The medical practice provides a wide range of therapies and medications to help patients manage their specific condition. The Company also offer educational materials, support groups, and community outreach activities to help educate and empower patients to take control of their lives.

The Company's goal is to help our patients find relief from their medical condition while improving their overall health and quality of life.



### COMPANY STATS

10 Years of Operation

20 Employees

85% Repeat Business

### GROWTH OPPORTUNITY

Hire Additional Specialties

Adding Ancillary Services

Geographic Expansion

### INVESTMENT APPEAL:

- **Diversified Customer Base:** No single customer accounted for more than 1% of revenue during the historical period. The diversified customer base helps ensure that the Company will not be significantly impacted by the loss of a single account.
- **Superior Name and Reputation:** The company enjoys a long-standing reputation for quality service and cutting edge technology. The Company is well known for its expertise on meeting the needs of a variety of unique patient issues.
- **Documented Systems and Procedures:** The company maintains detailed policies and procedures to ensure all aspects of the business are appropriately managed and streamlined. From patient onboarding to customer service support, the Company reduces errors and improves efficiency within the operations.
- **Recession-Resistant Industry:** Due to the nature of the business, medical practices operate without much concern of the ups and downs of economic cycles.

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**THE M&A ADVISOR**  
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