Available for Acquisition / Investment

# Rapidly Growing Distributor/Designer of Computer Accessories

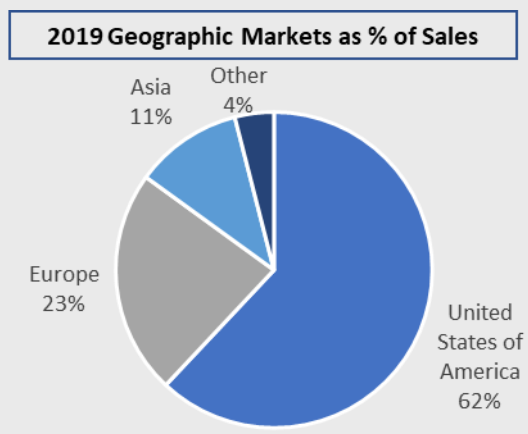
Western U.S. Operations

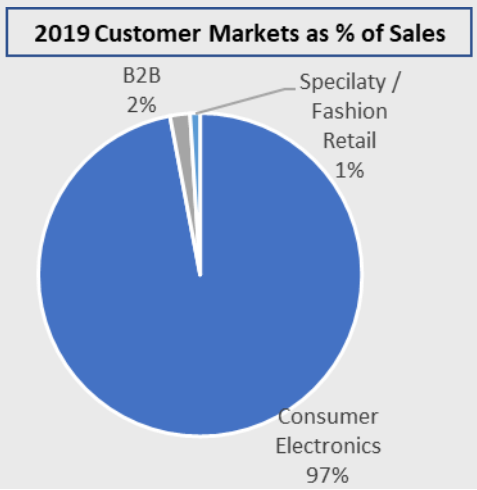
2020 Revenue Est.
**$30,000,000**

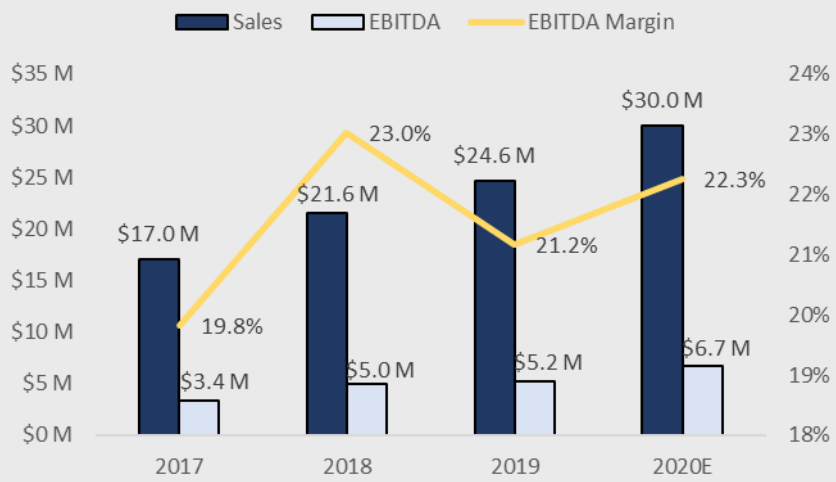
2020 EBITDA Est.
**$6,700,000**

## BUSINESS HIGHLIGHTS

The Company **designs and distributes** cutting edge computer and mobile accessories, specializing in Apple, portable power, data storage, and connectivity products. The Company serves clients **across the World,** with **revenues growing substantially** throughout the historical period, **including during the COVID-19 pandemic**.




## Additional Company Info

Hold utility and design patents

14+ Employees

Founder Owned

Exceptional Management In-Place

Facility Size Supports Growth

## Key Employees

VP of Sales

Director of Marketing

Director of Business Dev.

General Manager

Warehouse Manager

## INVESTMENT APPEAL

- **Strong historical sales growth** from $17.0M in 2017 to $24.6M in 2019, representing a compound annual growth rate of 20.3%. Sales growth has remained consistent and substantial during the COVID-19 pandemic. Through May 2020, the Company's TTM Revenues have surpassed $26M
- **Increasing EBITDA** from $3.4 (19.8% of sales) in 2017 to $5.0M (23.0% of sales) in 2018, and $5.2M (21.2% of sales) in 2019. Through May 2020, the Company's TTM EBITDA has surpassed $6.5M
- **Strong 2020 performance** as EBITDA through May 2020 has surpassed May 2019 figures by more than $1M
- **Maintains an international client base** serving clients throughout the United States, Europe, Asia, and other markets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