

AVAILABLE FOR ACQUISITION

Branded Wireless Retailer (50+ Locations)

Headquartered in the U.S.	2019 Estimated Revenue	2019 Est. Adj. EBITDA:
	\$128.5M	\$9.1M

<ul style="list-style-type: none">• Consistent Revenue Growth	<ul style="list-style-type: none">• Established Market Presence
<ul style="list-style-type: none">• Awards and Recognition	<ul style="list-style-type: none">• Consistent Earnings Growth

Business Summary: The Company is a premium wireless retailer with 50+ locations throughout the US. Most revenue is generated from business-to-consumer transactions, although there has been a recent uptick in business-to-business sales that is expected to drive future revenues.

Revenue and Earnings Growth: The Company's revenue increased from \$105.2 million in 2016 to \$121.4 million in 2018, representing a CAGR of approximately 7.3%. The Company's EBITDA also grew from \$6.4 million in 2016 to \$8.2 million in 2018, representing a CAGR of approximately 13.2%.



Increasing Margins: The Company's EBITDA margins have consistently increased from 6.1% in 2015, to 6.8% in 2018. Based on the Company's investment in facilities and the leading market position of its carrier, these margins are expected to continue to grow in future years.

Growth Opportunities: The Company has the ability to open a large amount of new locations within its territory.

Award Winning Business: The Company has been recognized in many publications since its existence and is well known by peers and customers.



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