

Project Management with Specialization in the Planning and Construction of Mining, and Heavy Industrial Construction

Headquartered in Alberta



Est. 2019 Revenue \$13.7 million | Est. 2019 EBITDA \$6.2 million



The Company provides project management with specialization in the planning and construction of mining, and heavy industrial construction. The Company is positioned as an independent construction management company, providing an unbiased management approach and recommendations on the most appropriate processes, engineering firms, and contractors based solely on expertise and suitability for the project at hand. Expertise encompasses the disciplines of: survey, earthworks, foundation, structural steel, piping, mechanical, electrical and instrumentation, and hard rock mining. The Company serves as its clients' frontline interface for the construction of mining sites and other facilities, and will review, consult, and manage all project aspects including feasibility studies, planning, engineering, materials procurement, logistics, construction process management, reporting, contractor interface, maintenance, and commissioning. In 2017, the revenue mix was comprised of project management (90%), and feasibility/other consulting services (10%). The Company employs between approximately 30 to 80 people at any given time.

<i>Recast Historical and Pro Forma Statement of Income (\$000)</i>									
	2015	2016	2017	E2018	E2019	2020	2021	2022	2023
Sales	1,850	11,321	21,404	13,000	13,700	14,400	15,100	15,900	16,700
% Growth	--	511.9%	89.1%	-39.3%	5.4%	5.1%	4.9%	5.3%	5.0%
Gross Profit	842	5,927	11,511	6,890	7,261	7,632	8,003	8,427	8,851
% of Sales	45.5%	52.4%	53.8%	53.0%	53.0%	53.0%	53.0%	53.0%	53.0%
EBITDA	227	4,883	10,499	5,821	6,158	6,494	6,830	7,215	7,601
% of Sales	12.3%	43.1%	49.1%	44.8%	44.9%	45.1%	45.2%	45.4%	45.5%

Investment Considerations

- **Unique Business Model:** The Company is positioned as an independent management company, representing its client interests in every facet of the project at hand, without ties to any particular engineering or contracting firms. This unbiased focus enables the Company to recommend and advise on all facets of planning, design, materials, procurement, and scheduling, and has led to a track record of client savings, quality, and efficiencies in its project histories.
- **Strong Backlog:** The Company has a backlog as of Q1 2019 worth approximately \$35-\$40 million.
- **Strong Market Position:** The Company has strong relationships with the largest global mining companies, and owners or contractors in major petrochemical, power generation, heavy industrial construction, and pulp & paper processing markets.

For more information, please sign the [NDA](#)

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