

Available for Acquisition

Leading Construction Framing Contractor

Non-Disclosure Agreement Link: [NDA 59126](#)

Northern California

Est. 2017 Revenue: \$33.0 MM

Est. 2017 Recast EBITDA: \$5.0 MM

- Reputation for Quality Performance and Excellent Service
- Well Known for Completing Jobs on Time and Within Budget
- Maintains a Large Backlog of Signed Contracts
- Geographically Located in Area of Long-Term Growth Expansion

Recast Historical and Pro Forma Statement of Income (\$000)

	2014	2015	2016	E2017	2018	2019	2020	2021	2022
Sales	27,156	13,302	30,478	33,000	35,000	37,000	39,000	41,000	43,000
Gross Profit	2,349	2,472	3,497	6,600	7,350	8,140	8,970	9,840	10,750
% of Sales	8.6%	18.6%	11.5%	20.0%	21.0%	22.0%	23.0%	24.0%	25.0%
EBITDA ^(a)	1,030	1,113	2,011	5,089	5,794	6,542	7,334	8,169	9,048
% of Sales	3.8%	8.4%	6.6%	15.4%	16.6%	17.7%	18.8%	19.9%	21.0%

(a) Earnings before Interest, Taxes, Depreciation and Amortization



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Client # 59126

The Company is a large framing contractor specializing in the construction of residential buildings. Services are performed under fixed-price contracts as a sub-contractor. Revenue is derived from multi-family housing, student housing and military housing. The Company's projects are in a variety of geographical regions primarily in Northern California. However, construction projects during the historical period have also been performed in Southern California, Nevada, and New Mexico.

The Company is headquartered in Northern California with a satellite office in New Mexico. The Company also utilizes a 10,000 square foot warehouse and a 30,000 square foot warehouse which are used for prefabrication and storage of large equipment and machinery. The office is staffed with 10 experienced employees. The field has over 200 non-union employees that maintain schedule. Management knows the Company has excellent growth opportunities supported by a large backlog of signed contracts and the need for its services in the geographic area it serves.

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